



**BRAZILIAN AERONAUTICAL COMMISSION  
1701 22<sup>nd</sup> Street, NW, Washington D.C. 20008**

**INVITATION FOR BID N° 230875/CABW/2023  
MEETING MINUTES 04/CPL/2024**

At 10:00 a.m. (EST), on March 13, 2024, the Brazilian Aeronautical Commission's (BACW) Bidding Commission held a meeting for the Invitation for Bid n. 230875/CABW/2023, to be awarded based on the **LOWEST GLOBAL PRICE** for the acquisition of Air Traffic Control (ATC) equipment for the implementation of the Advanced Air Traffic Information Management System and Reports of Operational Interest (SAGITARIO) at the Northeast Approach Control Center (APP-NE), for the total modernization of the SAGITARIO at the Belo Horizonte (APP-BH) and São Paulo (APP-SP) Approach Control Centers and the partial modernization of the SAGITARIO hardware at the Recife (ACC-RE) and Curitiba (ACC-CW) Area Control Centers, in accordance with the conditions, quantities and requirements established in the Public Notice and its annexes.

The Bidding Process has been published on the Brazilian Air Force's, BACW's and BACE's websites, and on the Brazilian Official Gazette (DOU). For instance, on BACW's website the publishing of this bidding process had been visualized around 267(two hundred and sixty-seven) times previously to the time of this meeting.

Furthermore, the companies GAMA IVB SOLUTION LLC and ATC SOLUTIONS TECH LLC brought the envelopes in person, and the company CARIBROS LLC forwarded the envelopes electronically to participate in this Bidding Process.

Mr. Rafael Fernandes Gama accredited himself to represent the company GAMA IVB SOLUTION LLC and Ms. Ingrid Esther Oliveira Prado accredited herself to represent the company ATC SOLUTIONS TECH LLC, and was able to offer bids and comment on the actions taken during the session.

Company Gama only offered a bid for Item 1 with a unit value of US\$4,190.00 Company ATC only offered a bid for Item 7 with a unit value of US\$6,199.90.

Caribros sent a proposal by email for items 2, 3, 4, 5 and 6 with values of, respectively: US\$ 4,190.00, US\$ 9,454.00, US\$ 2,576.00, US\$ 882.00 and US\$ 25,221.00.

The Contracting Officer negotiated the value of the proposal for Item 1, with Company Gama for the unit value of US\$ 4,100.00 and negotiated the value of Item 7, with Company ATC, for US\$ 6,090.00.

Accordingly, the Contracting Officer requested that the companies Gama and ATC send their adjusted proposals, within 48 hours, to the email [chf.dlc.cabw@fab.mil.br](mailto:chf.dlc.cabw@fab.mil.br) or deliver them to the address 1701, 22nd St, NW, Washington DC 20008.

And, after signing these minutes, he suspended the session to send the adjusted proposals and analyze them.

After this, the Contracting Officer will set a new date for the continuation of the Session, disclosure of the analysis of the proposals, opening of the qualification documents and judgment of the qualification.

Having complied with all due legal and administrative procedures, the Contracting Officer closes this first stage of the meeting, from which these minutes are derived, for signature by all meeting participants and subsequent incorporation into Bidding process ("PAG") No. 67102.230875/2023-61.



RONALD WILLIAM TURQUE DE ARAUJO Lt Col  
Contracting Officer (Pregoeiro)

RENATO RODRIGUES DE BRITO 1S BSP  
Bidding Commission Member (Equipe de Apoio)

JULIE MANUELLE MONTEIRO BRITO  
Bidding Commission Member (Equipe de Apoio)

SENY DE ARAUJO BACKSTROM  
Bidding Commission Member (Equipe de Apoio)

RAFAEL FERNANDES GAMA  
Represent of the GAMA IVB SOLUTION LLC

INGRID ESTHER OLIVEIRA PRADO  
Represent of the ATC SOLUTIONS TECH LLC